

Message Text

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PAGE 01 TEHRAN 03478 121312Z
ACTION MCE-00

INFO OCT-01 NEA-10 ISO-00 PM-05 EB-08 COME-00 CIAE-00
INR-10 NSAE-00 TRSE-00 INRE-00 SSO-00 /034 W
-----098112 121315Z /53
O 121008Z APR 78
FM AMEMBASSY TEHRAN
TO SECSTATE WASHDC IMMEDIATE 7805
INFO SECRETARY OF DEFENSE WASHDC IMMEDIATE

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E.O. 11652: N/A
TAGS: MASS BBAK ESTC IR
SUBJ: VMOW REQUEST FOR BACKGROUND INFO ON ESI

1. PLEASE BRING PARAS BELOW TO IMMEDIATE ATTENTION OF
PM/OFFICE OF MUNITIONS CONTROL.

2. EMB HAS BEEN CONTACTED BY ELECTRONCIS SYSTEMS
INTERNATIONAL (ESI) OF PENNSYLVANIA (MESSRS PINDELL AND
MEENA). ESI STATES THAT OVER PAST 4 YEARS IT HAS BEEN
SOLE COMMERCIAL EXPORTER OF M 606 ANTI-TANK MINE FUSES TO
DANISH COMPANY (JORGEN HOYER) WHICH HAS IN TURN SUPPLIED
THEM TO GOI.

3. ESI REPS CLAIM THEY HAVE COME TO IRAN TO DISCUSS OTHER
COMPANY BUSINESS WITH VMOW. DURING COURSE OF DISCUSSION
WITH GEN TOUFANIAN THE GEN REQUESTED THAT HE BE
SUPPLIED WITH A LETTER FROM THE USG STATING THAT ESI IS
THE SOLE US MANUFACTURER TO DEFENSE SPECIFICATIONS OF THE
M 606 ANTI-TANK MINE FUSES. ESI FEARS THAT WITHOUT SUCH
OFFICIAL CERTIFICATION FOR TOUFANIAN THAT HE MAY
PRECLUDE COMPANY FROM FURTHER BUSINESS IN IRAN.

4. PINDELL SAYS THAT MC LICENSES DATING FROM 1974
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UNDER WHICH EARLIER EXPORT OF M 606 FUSES OCCURRED
HAVE, AS REQUIRED, BEEN RETURNED TO MUNITIONS CONTROL
SINCE THEIR VALIDITY HAS EXPIRED.

5. ESI CLAIMS IT FULLY AWARE OF AND IN COMPLETE
COMPLIANCE WITH PRESIDENT'S ARMS TRANSFER POLICY,
AMONG IT ITAR AND ANY AND ALL OTHER REQUIREMENTS.

PINDELL FURTHER STATES THAT ISSUE DESCRIBED ABOVE
TOTALLY UNANTICIPATED BY HIM AND HIS COLLEAGUE. HE
ASSERTS QUESTION IS ONE OF ESI'S INTEGRITY AND
ABILITY TO DO FURTHER BUSINESS IN IRAN ONLY.
PINDELL UNDERSCORES THAT IF (AND WHEN) ADDITIONAL
M 606 ANTI-TANK MINE FUSES BUSINESS IS CONTEMPLATED BY
ESI IT WILL IMMEDIATELY FILE REQUIRED PAPERS WITH
MC IN ORDER TO OBTAIN REQUIRED PRIOR APPROVAL.

6. COMMENT: THS IS FIRST INSTANCE OF REQUEST OF
THIS SORT RELATING TO MILITARY PROCUREMENT IN COLLECTIVE
MEMORY OF CURRENT EMBASSY STAFF. PARAS ABOVE
CONTAIN WHAT WE KNOW OF CURRENT SITUATION. ESI IS
REQUESTING OUR ASSISTANCE. END COMMENT.

7. REQUEST FOR ACTION: SINCE WE ARE NOT FAMILIAR WITH
WHETHER PROVIDING SUCH ASSISTANCE IS APPROPRIATE WE
LEAVE THAT TO WASHINGTON DETERMINATION. IF IT IS
APPROPRIATE, REQUEST IMMEDIATE REPLY IN ORDER TO
ASSIST ESI.
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Message Attributes

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Decaption Date: 01 jan 1960
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Disposition Approved on Date:
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TAGS: MASS, BBAK, ESTC, IR, ELECTRONICS SYSTEMS INDUSTRY
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